



# ACUMEN HR





# Our History

Acumen HR Consulting Services incorporated in 2019 to supply the total recruitment solution to the business world. It has made itself a front runner ahead of change and made a market standing of its own in this global business world with all-round accomplished qualified consultants.

Mr. Kunal Jhunjunwala whose vision is the guiding light to excellence, founded Acumen HR Consulting Services as he pioneered and nurtured the organization with his team to present state. Business organizations across the globe realizes there is a greater need to engage exceptional personnel to top managerial hierarchy. And those companies which have acted upon this need has encountered enhanced performance and positive changes in managerial system. Therefore, we realize that people need to be well scrutinized.

Executive Search is best effective where the candidate population is characterized and identifiable. Working at senior management level, we establish client relations carefully, study their corporate cultures thoroughly and analyse candidate profiles rigorously to ensure cultural capability and a successful match. Our emphasis on investing time and effort in understanding the organization's needs and developing an agreed candidate-profile is highly regarded. Existing databases are used to give a structure for the search, not as the expected source of candidates.

In these years we have finished numerous assignments for various Multi-National Companies based in India. We have searched and placed some of the sharpest and outstanding senior experts in demanding and crucial business positions. Our continued partnership with satisfied clients is a testament to our efficiency.

# OUR SERVICES



- **Head Hunting – CXO and Operational Staffing**
- **Recruitment Process Outsourcing**
- **Payroll Management**
- **Bench Process Management**
- **HR Process Consulting**
- **Labour Law Compliances**



The fabric of the firm is built on core principles of Stewardship, Integrity Gravitas, Dedication & Excellence.

"Attrition cannot be the road blocker to business growth"

"Connecting Business Plans with Talent"

"Our Clients Success is our Success"







- ✓ Become the leading HR professional services firm in Globe
- ✓ Expand its client-base base in niche countries
- ✓ Become the leading recruitment firm in Tech Category around the Globe
- ✓ Actively engage with businesses to solve challenges in the HR domain

## OUR SPECIALISED SECTORS / INDUSTRIES

- 
- Advertising & Marketing
  - Automobile components
  - Banking and Financial Institutions
  - Broadband Services
  - Charitable institutions
  - Chemicals
  - Club (Non-Profit Association)
  - Chemical Laboratories
  - Construction & Real Estate
  - Courier Service
  - Clearing and Forwarding Agency
  - Electromechanical Items
  - Engineering
  - Electricity Generation
  - Entertainment
  - Event Management
  - Finance
  - Forex Dealers
  - Food and Beverages
  - Gems and Jewellery
  - Health Care
  - Instrumentation
  - Insurance
  - Laminates & Plywood
  - Law Firms
  - Oil
  - Packaging
  - Paper Trading
  - Pharmaceuticals
  - Plastic Moulding
  - Share Brokering
  - Share transfer Registrars
  - Software Development

## **RECRUITMENT SERVICES INCLUDE**

- \* Identifying the requirements and need for the role
- \* Job design
- \* Designing job and person descriptions
- \* Candidate screening
- \* Candidate profiling
- \* Short-listing applicants
- \* Interviewing
- \* Pre-employment checks & gathering references

## **HOW ACUMEN HR HELP YOUR BUSINESS?**

- \* Allocate the right person to the right job
- \* Improve hiring quality
- \* Improve recruitment performance
- \* Minimize recruitment process costs
- \* Leverage employee retention, thus achieving a higher return on human capital investment.







# WHY US

## WHY ACUMEN HR

Acumen HR has a unique approach to support recruitment in that much of our success is based on our brand. Our marketing and advertising initiatives are perceived to be market-leading among our competitors and we continuously develop new ideas, embracing new technological advances to stay a step ahead of the market.

We welcome input from all employees at Acumen HR; it's our collaborative approach to everything we do that sets us apart.



## HR CONSULTING

Being busy is one of the hallmarks of a successful business, but keeping quality high shouldn't be compromised as it is the key to guaranteeing sustenance and growth. Acumen HR offers helping aid to successful and promising businesses that are excessively occupied with and fails to examine non-revenue producing functions, such as payroll, procurement or logistics. We have become a dependable ally to the rising titans of all industries, filling any key corporate departmental role that demands enhanced attention.

## OUTSOURCING

"We give you the best, to make you the best" Whenever the need for outsourcing is expressed, be it front-line staff or specialist roles, or even seasoned experts- across industries, Acumen HR delivers and outperforms the expectations of its clients. We outsource only the best quality professionals around the world with the objective of shining a different light to the term "manpower."

Acumen HR gives outsourcing services like payroll management and contractual manpower to organizations.



## INTERESTED IN JOINING ACUMEN HR CONSULTING?

If you like the sound of our business and would like to find out more about joining the team here, please send through your CV to [trupti@acumenhrconsuting.com](mailto:trupti@acumenhrconsuting.com)

## OUR COMMITMENT TO YOU / OUR COMMITMENT TO OUR STAFF

### \* **Training & Development:**

Acumen HR consider all our employees an investment, so we are deeply committed to helping them reach their full potential, and even tap into skills they didn't know they had. Our training and development initiatives include company-wide weekly training sessions, quarterly external workshops, bespoke plans and one on one mentoring with division heads.

### \* **Diversity & Inclusion:**

As recruiters for all manner of businesses, from blue chip to boutique, we have a very strong understanding of the impact we can have on company workforces and individuals' careers. We are thus very serious about our role in matters of diversity and inclusion, and pay just as much attention in our own hiring process. We are committed to offering fairness to all prospective employees, and invite anyone interested to read our Equal Opportunities & Diversity Policy.





# Our Team

## **KUNAL JHUNJHUNWALA**

### **Co-Founder and CEO**

Mr. Kunal Jhunjhunwala is the spearhead of the firm and mentors the firm towards the founding principles of competence, ethics and diligent service. He has years of experience in the field of recruitment and HR attrition planning. He has handled several consulting projects for overseas clients for drafting HR policies and laying down roadmap towards setting up larger establishments. His area of expertise is high-speed recruitment and attrition planning for MNC conglomerate companies



## **ABHISHEK JHUNJHUNWALA**

### **Co-Founder and CFO**

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Mr. Abhishek Jhunjhunwala leads the financial decision making at Acumen. He has advised various multinational companies in respect to inbound-outbound taxation. He has published his opinions in Taxman, WIRC, CTC, BCA Journals on several occasions.

He regularly represents before the RBI in respect of FEMA and FDI matters. He has associated with many firms and networks across the globe for providing comprehensive international service. He has been certified by ICAI (India) as a DIIT- Expert in International Taxation.





CONTACT US

## Contact Info

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